

Extreme Platform ONE™

Customer Presentation

Safe Harbor Statement



Statements during this event may include forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date made during this session.

Statements during this event may also include discussion of Extreme Networks' current product roadmap. All product releases will be on a when-and-if available basis. Actual feature development and timing of releases will be at the sole discretion of Extreme Networks. Not all features are supported on all platforms. Presentation of the product roadmap does not create a commitment by Extreme Networks to deliver a specific feature. Contents of this roadmap are subject to change without notice.

There are several important factors that could cause actual events and/or the product roadmap to differ materially from those suggested or indicated by such forward-looking statements. These include, among others, factors discussed under Item 1A. "Risk Factors," in the company's Annual Report on Form 10-K, quarterly Forms 10-Q, and other reports filed with the SEC. The company undertakes no obligation to update any forward-looking statements, whether as a result of new information, the occurrence of certain events or otherwise. As a result, of these risks and others, actual results and/or the product roadmap could vary significantly from those anticipated and discussed during the event, and the company's financial condition and results of operations could be materially adversely affected.

Managing and Securing the Network is Getting More and More Complex



Too many apps, interfaces, logins
Integration too expensive



Siloed AI, Apps, and Data

AI not living up to its promise
because it's siloed



Buying, Contracts, Renewals

Fragmented licensing models:
difficult to buy, manage, renew



“80%

of IT decision makers say the **network is more complex** than two years ago”

—ZK Research, theCUBE Research

SS

“**Siloed data** confines access, resulting in restricted visibility into business operations. This limitation obstructs effective strategic planning and decision-making, **impeding the full potential of AI.**”

—Forbes

SS

35%

As stated by Gartner®, “By 2026, 35% of CIOs focused on composability **will break up with their bad vendors** due to their low rating in the License Complexity Index”

ZK Research and theCUBE Research, The Impact of AI on the Network, Zeus Kerravala, Bob Laliberte, July 2024

Forbes, Data Dilemmas: Say Goodbye To Silos And Hello To Unrivaled AI Insights, Muhi S. Majzoub, May 26, 2024

Gartner, Maverick Research: It's Time to Fire Software Vendors With Complex Licensing!, Stephen White, Roger Williams, November 7, 2023

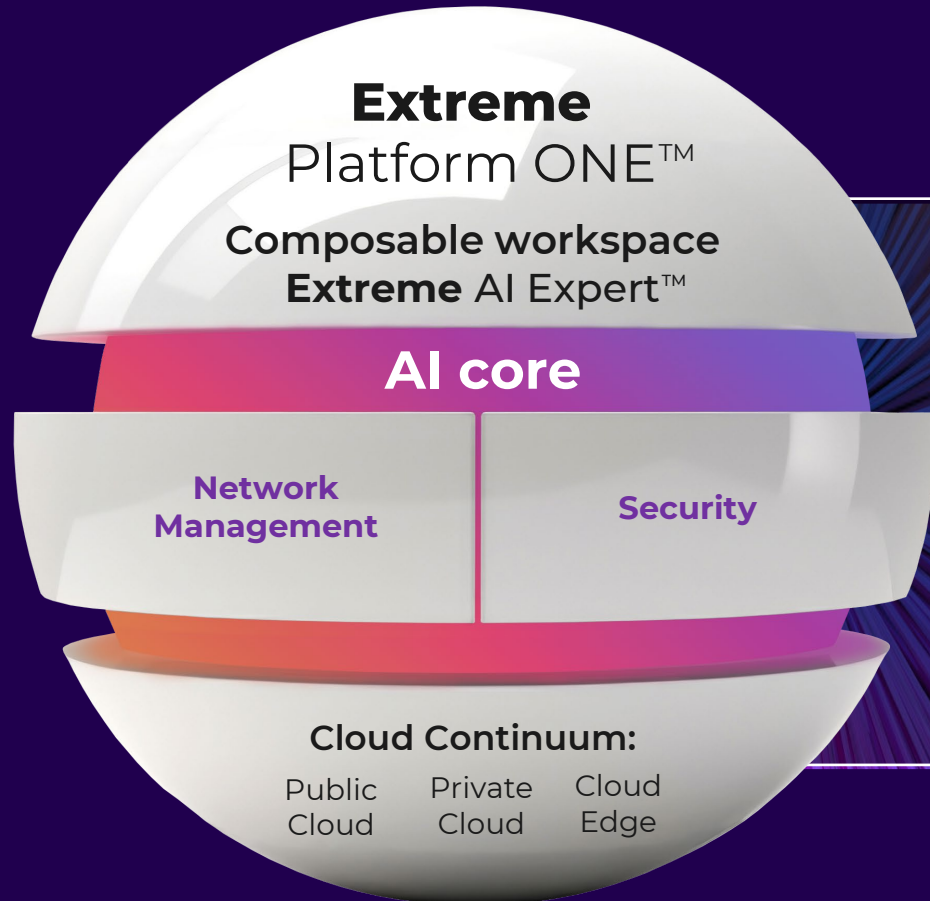
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Extreme has been on a mission to
reduce complexity across Networking

Here's the next big step

Extreme Platform ONE: Enterprise Secure Connectivity Made Easy



Combining connectivity, automation, security, data, and analytics with AI into one powerful experience, **Extreme Platform ONE radically simplifies the way organizations deploy, manage, and secure the network.**



Wireless



Wired



SD-WAN

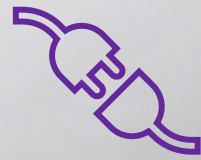


Security

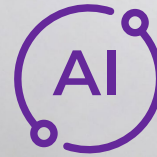


Ecosystem

Extreme Platform ONE: The One for All



**One Integrated
Experience**

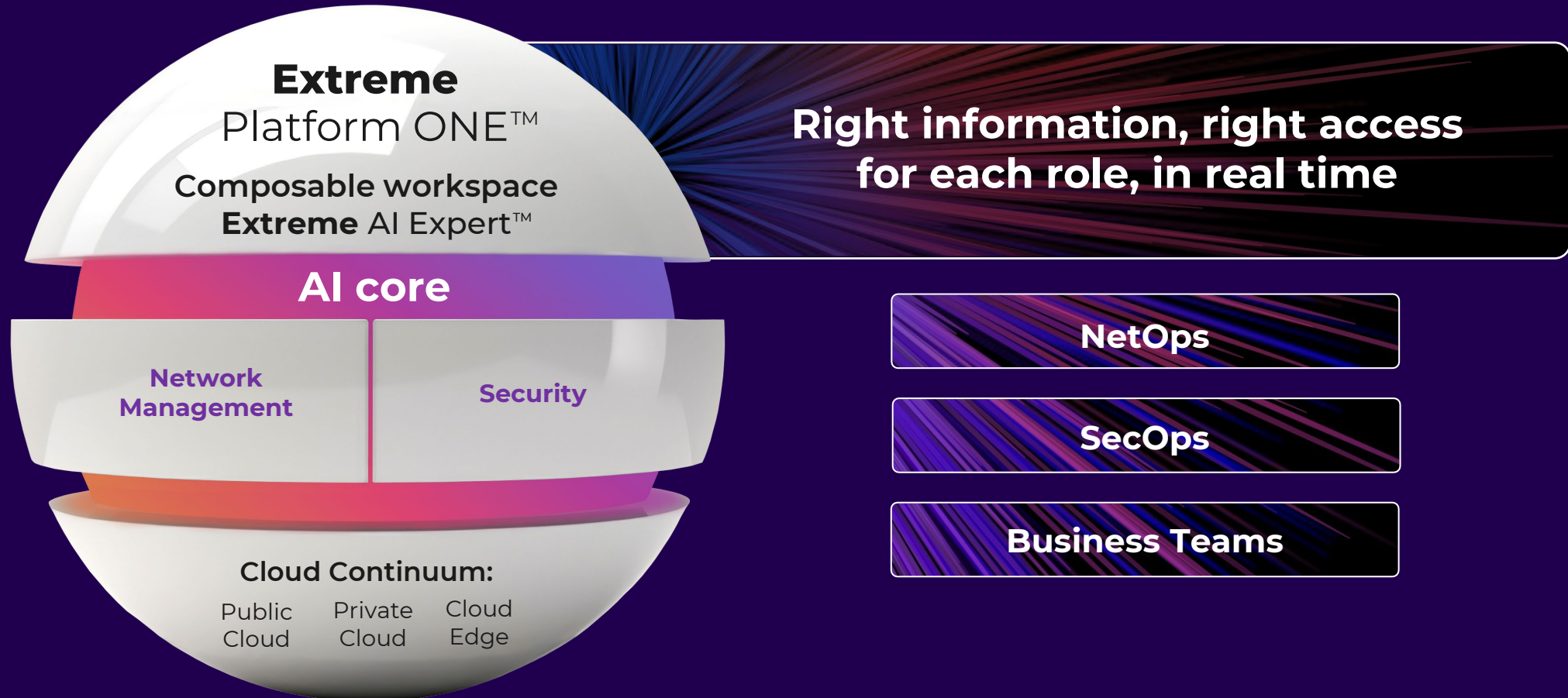


**Automation
Enhanced
by Built-In AI**



**Radically
Simplified
Licensing**

Extreme Platform ONE: Enterprise Secure Connectivity Made Easy



Wireless



Wired



SD-WAN






Security



Ecosystem

One Experience For Many Teams Beyond NetOps



 NetOps	Network Admin & Engineer	Network Architect	Help Desk / IT Technician	WAN Architect	OT Engineer (Medical, Manufacturing)
 SecOps	Security Engineer Analyst	Incident Response Manager	Security Operations Manager	CISO	CIO
 Business	Procurement Officer	Legal or Compliance Officer	Business Systems Analyst	HR and Facilities Officer	CFO

One Experience: Beyond Fixing the Network



Learn



Plan



Deliver



Fix



NetOps



Topology and inventory reviews



Architecture and design



Configuration and deployment



Troubleshooting and optimization



SecOps



Discovery and assessment



Security policy and architecture



Compliance and policies



Policy conflicts and incident remediation



Business



Subscription, contract, inventory management



Budget, resourcing, and scenarios

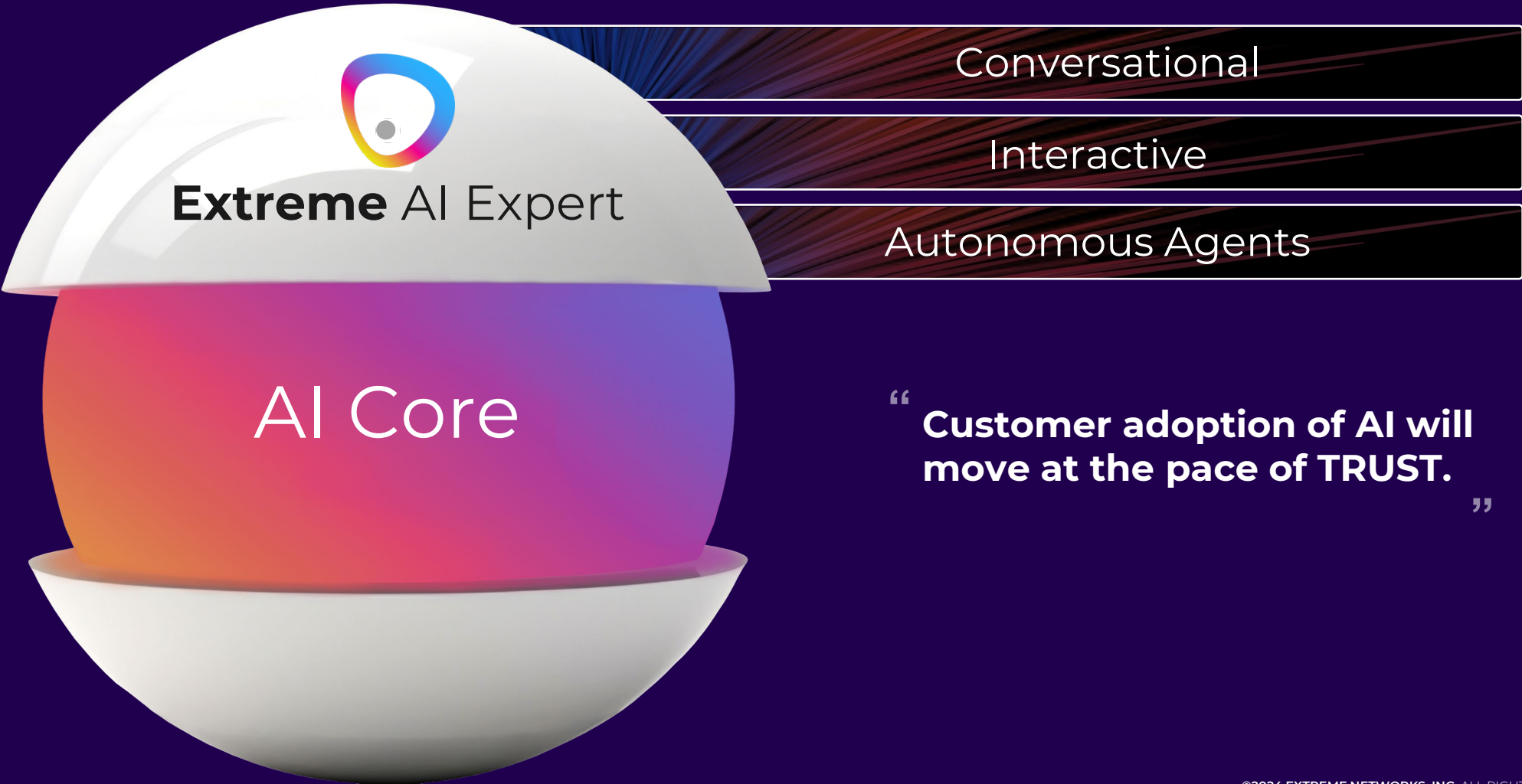


Purchasing and renewals



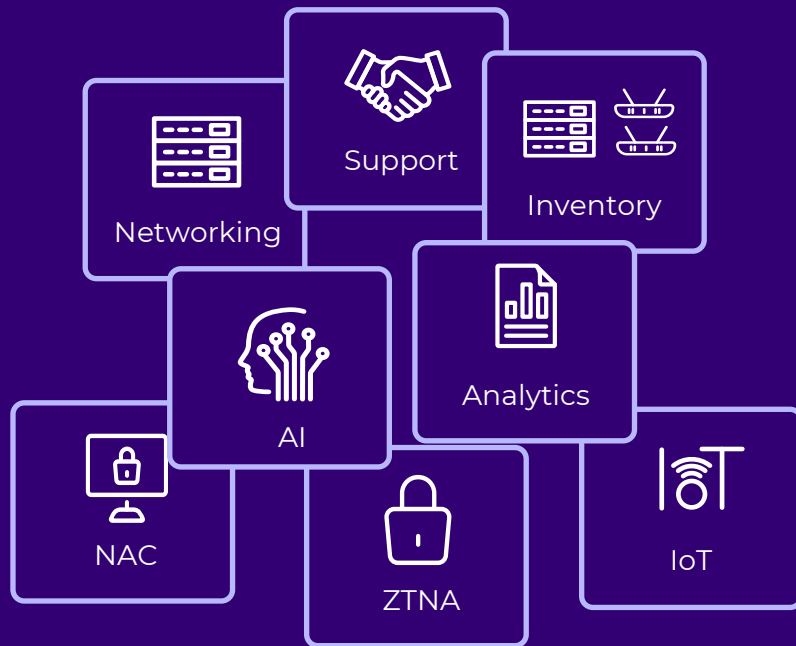
Contracts and compliance

Use Extreme AI Expert in 3 Different Modes

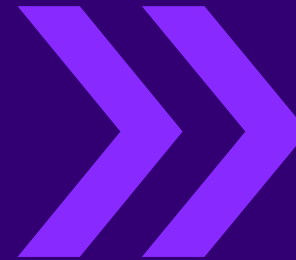


“ **Customer adoption of AI will move at the pace of TRUST.** ”

Complex, Fragmented Licensing



The Standard Bill of Materials



Extreme Platform ONE™
Subscriptions
Include

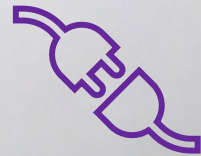
Networking & Security features

Extreme AI Expert

TAC/OS Support

Co-Terming of Contracts

Extreme Platform ONE: The One for All



**One Integrated
Experience**



**Automation
Enhanced
by Built-In AI**



**Radically
Simplified
Licensing**

Extreme Platform ONE: Bookmark the Website and Join Us in Paris!



Extreme Platform ONE Announcement

Dec 9



December
2024

January

February

March

2025

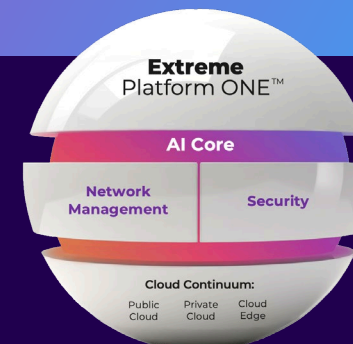
April

May

June

Extreme Platform ONE Website
www.extremenetworks.com/platform-one

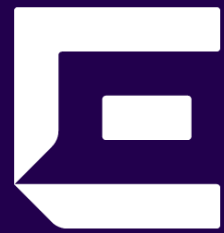
Extreme Platform ONE
Limited Availability: 1H 2025
General Availability: 3Q 2025





Use ExtremeCloud™ IQ Pilot and CoPilot!

A seamless upgrade will be
available to Extreme Platform ONE.



Extreme[®]
networks